

# Tell me more about... Networking & Connectivity

Every company needs to make sure that they stay connected – it’s an inherent part of how every business runs. From internal IT users, to data connectivity, even down to ensuring that your customers can reach you – having the right connectivity solutions can mean the difference between always being available or struggling to meet your business objectives.

Helping a business run smoothly is very much dependent upon their IT infrastructure and applications but without the excellence of core connectivity, their business won’t be able to perform to its optimum. With many companies having numerous offices to manage and customer and user experience high on the agenda, ensuring maximum connectivity is a priority.

With a range of options available to ensure that companies meet the demanding needs of its users, BT Engage IT can provide advice, support, guidance and recommendations on a range of connectivity solutions – from LAN to WAN and switching to wireless options. Key to our success is the breadth and depth of our partner network as we are a strategic HP partner and HP Networking ‘centre of excellence’. We are also a Cisco Gold Partner, which means we’re experts in Cisco-based network infrastructure, and maintain up-to-date skill sets across a huge range of networking products, so we can manage and support varied hardware types and mixed networks.

## How can we help an organisation with their Connectivity and Networking requirements?

- By helping to review their infrastructure and understand what is required and provide them with a consultancy type approach to recommend the right solution for optimum performance
- By enabling an organisation to choose the right resilient communications for both now and the future
- By designing, planning and installing a wireless network across the whole environment, ensuring continuity of service
- By ensuring that we design a future proof network for all their communications needs

## What type of organisation would want this?

Organisations who need to ensure that they have resilient connectivity solutions which are designed specifically for their business; organisations who are experiencing problems with their current connectivity solutions and need advice in order to improve the user experience and ensure their organisation is fit for use; organisations who have an extended and flexible workforce who need reliable communications and therefore reliable connectivity solutions.

## What else can organisations benefit from?

The corporate network lies at the heart of an organisations effectiveness with the need to provide reliable, high speed secure access to users to perform their day to day activities. With the uptake of VoIP, rich media applications and ever increasing communications methods, the requirement for an optimum and agile network infrastructure is constantly increasing and BT Engage IT can provide advice, support, guidance and solutions to help meet these needs.

## Key Advantages

- Benefit from powerful connectivity solutions and a range of options
- Provision of resilient and secure solutions which meets the needs of multiple users
- Advice and guidance on the right solution to ensure IT, data and communication needs are met
- Being confident they have IT solutions that can change as business requirements change.

Gartner research states that an organisation that introduces a ‘dual vendor’ Networking strategy would benefit from TCO savings ranging from 21% to 26% of total capital, maintenance and operational costs over a five-year period. (Gartner Debunking the Myth of the Single Vendor Network – Nov 2010)

## What can we help with?

- WAN
- LAN
- Firewall
- Wireless
- VPN
- Data Centre Connectivity
- Mobility
- Core Switching
- Network Load Balancing
- Network Rapid Site Development
- Assessment, Design, Implementation and Support Services

BT Engage IT provides the full end to end service required by most organisations. We are able to offer a range and scale of solutions to suit individual customer needs, ensuring that your business has the flexibility, resilience and user experience that it deserves.